

Strategy and research for innovation

The IGES Institute is a leading private-sector research and consultancy institute for infrastructure and health and forms the core of the **IGES Group**. In total, the IGES Group employs more than 180 experts from the fields of medicine, economics, natural and social sciences, pharmacy, statistics and informatics. Today, the IGES Group comprises ten companies at locations in Germany, the United Kingdom, France, and Switzerland.

IGES UK Pharma Ltd. is a new entity in the UK, and part of the **IGES Group**, set up specifically to offer strategic advice to clients for early trial planning and launch of new innovative medicines within the NHS system to secure reimbursement.

To strengthen and complement our existing extended team in the area of **Market Access**, we are looking for a candidate to start **as soon as possible** in the **UK (preferably located along the M4 corridor or Midlands)** operating a hybrid working model.

(Senior) Consultant Market Access

Job Description

Our aim is to expand the market access consulting in the United Kingdom by providing holistic strategic support from early trial planning to drug launch and securing reimbursement of innovative medicines. In collaboration with the wider **IGES Group**, the vision of the company is to provide a full service from strategy to submission for the pharmaceutical and biotech sector. As such the consultant has a vital role to lead client engagements through excellent communication, project management, and presentation skills. Besides, the consultant will be significantly involved in business development since we are currently growing the company.

Primary Responsibility:

- Lead project delivery and Business Development activities in the Market Access space for existing and new named UK-local accounts of pharmaceutical and Biotech companies, working closely with the Director, and colleagues with delivery expertise in other functional areas
- Support and work closely with the Director on Business Development.
- Own responsibility for project management and delivery to balance profitability while maintaining high levels of client satisfaction and building strong partnerships with lead individuals within key accounts
- Collaborate with colleagues in other functions of IGES to define and deliver solutions to address cross-functional client needs
- Liaise with wider IGES departments to support the winning and delivery of multi-country projects which have UK components, commissioned by IGES clients based outside the UK as well as defined UK specific projects
- Comply with all relevant IGES UK Pharma policies, processes and procedures, and maintain the confidentiality, integrity and availability of all information held, processed or communicated by IGES, in line with those policies, processes and procedures.

- Raise the general profile of IGES UK Pharma in the Market Access space by attending industry events, as required.
- Stay ahead of the market with regard to future launches and changing in NHS policy
- Participation in stakeholder engagement activities including proposal writing and project reports to a high standard

Skills, experience and education:

- Minimum 2:1 honours degree, preferably a Masters with some Health economic background
- Significant in-depth Market Access knowledge and experience in the United Kingdom in either pharmaceutical or consultancy space (minimum 2 years)
- Highly numerate with strong analytical skills with good attention to detail
- Ability to support the execution of multiple projects at once within a team environment, to tight deadlines as a team player with strong interpersonal and influencing skills.
- You will need to be eligible to work in the UK/EU without sponsorship
- Flexibility and willingness to travel when required
- Proficiency in Microsoft PowerPoint, Word and Excel

What we offer:

- Competitive Salary with the opportunity to grow and shape the company in an early phase
- Rail card season ticket scheme
- Life insurance and pension scheme
- Private healthcare insurance
- 25 days holiday
- Multinational collaboration on projects with the IGES Network
- Hybrid working model enabling home office

If this job appeals to you, we would be pleased to receive your application (CV and references), stating your salary expectations and earliest possible starting date, to Alina Weber (career@iges.com).

IGES UK Pharma Consulting Ltd.

Human Resources

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United Kingdom